# Media Kit

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## Company Overview

Prodege, LLC is comprised of several consumer brands which deliver engaging content and valuable rewards to more than 120 million members. Prodege's complementary suite of business solutions allows brands to reach an entirely new audience, drive brand loyalty among consumers, and market to who matters.

Headquartered in Greater Los Angeles, Prodege has additional offices in San Francisco, Chicago, Denver, Dallas, London & Berlin.

#### Prodege Quick Facts

- Prodege, LLC is a member of the Technology Crossover Ventures investment portfolio with a \$60M investment in 2014
- Profitable double digit growth every year over the past decade
- Prodege business solutions partner with over 3, 500 international brands, retailers and agencies
- Combined consumer brands have given out over \$1.7 Billion in rewards to users.
- Led by Chuck Davis (Chairman and CEO: Former CEO Fandango and Shopzilla, entrepreneur in-residence for Harvard Business School) and Josef Gorowitz (President and Founder, Ernst & Young Entrepreneur-of-the year)

## About Prodege

Drive a global audience of over 120M Registered Members to Engage Directly with Your Brand

#### Solutions for Marketers

Prodege's business solutions allow advertisers and partners to reach, influence and acquire consumers online and on-the-go.



Create fully integrated promotional campaigns



Reach an entirely new audience



Get powerful results while maintaining your budget



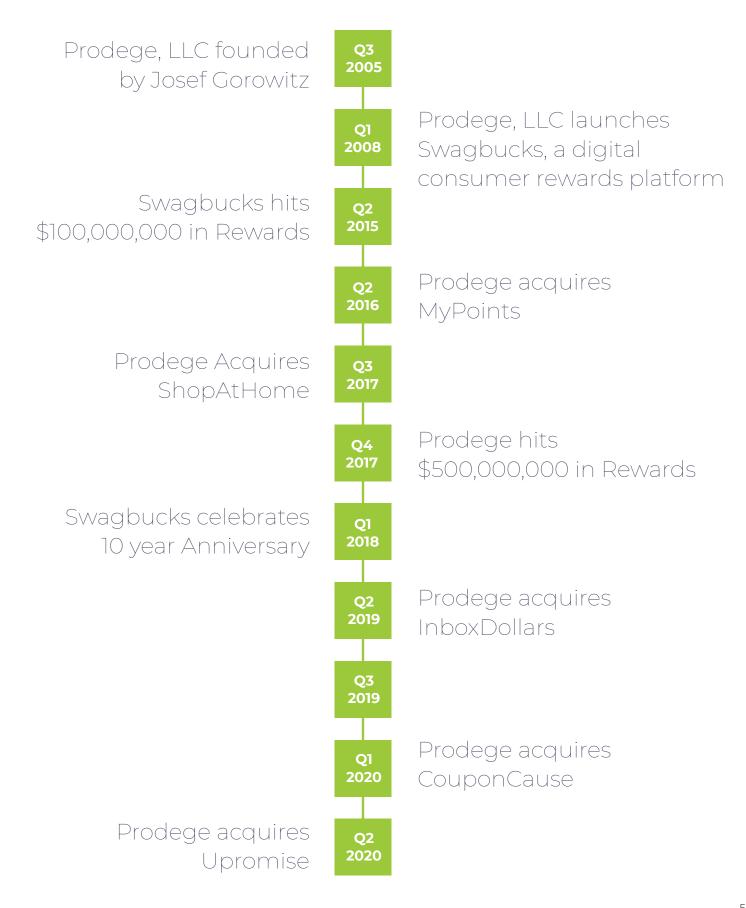
Power your media with first party insights

### Powered by the Consumer

Prodege's family of consumer loyalty websites reward members with free gift cards or cash for the everyday things they are already doing online.



## Company Milestones





## Award Winning

Profitable double-digit growth every year over the past d<u>ecade</u> Best Places to Work Los Angeles Business Journal | 2013, 2014, 2016-2019

Fastest Growing Private Companies INC 5000 | 2011 - 2014, 2018 Deloitte Tech Fast 500 | 2013, 2014, 2016

Career Launching Companies Wealthfront | 2016-2020

Fastest Growing Companies Los Angeles Business Journal | 2011 - 2014

Top 100 Best Places to Work in LA BuiltinLA | 2019, 2020

Top 100 Tech Companies BuiltinLA | 2015

Best New Publisher Rakuten Linkshare | 2013

CFO of the Year - Brad Kates Los Angeles Business Journal | 2014

CIO of the Year - Shane O'Neill Los Angeles Business Journal | 2014

Hall of Fame Nominee - Chuck Davis Los Angeles Venture Association | 2015

Top 50 Executives Award - Josef Gorowitz SoCal Tech | 2013

Entrepreneur of the Year Ernst & Young | Chuck Davis - 2005 Josef Gorowitz - 2014

## Our Team



#### **Chuck Davis** CEO & Chairman

A seasoned veteran of eCommerce leadership at Fandango and Shopzilla, Chuck has found great success guiding these major brands through their exponential growth and beyond. Chuck previously held senior level positions at The Walt Disney Company, Comcast Corporation, NewsCorp and Time Inc.

#### **Josef Gorowitz** Founder & President

An experienced entrepreneur, Josef is the President and Founder of Prodege LLC, parent company of Swagbucks.com Josef won Ernst & Young's "Entrepreneur of the Year" Award for Los Angeles: Advertising in 2014 and was a national finalist.



Brad Kates Chief Financial Officer



**Stacey Olliff** SVP, Business & Legal Affairs



**David Weinrot** Chief Operating Officer



Mendy Orimland Chief Revenue Officer



Shane O'Neill Chief Technology Officer



**Irma Mena** SVP, Human Resources



Lonna Rimestad SVP, Finance & Accounting



**Joe DeTuno** Chief Content Officer





**Jessica Batty** VP, B2B Marketing



**André Leb** SVP, International Markets



**Daren Cotter** Founder & General Manager, InboxDollars





**Kristie Leach** VP, Customer Success & Operations

## Solutions for Marketers



### Market Research Solutions



## **50M+**

Annual Survey Completes

If every vendor we had was as reliable, responsive, and trustworthy as Prodege, we would be a billion dollar company.



#### With Solutions Including

#### Prodege On-Demand: Activate, pause, or close your project anytime. You're in control, but we do-it-together.

Mobile: Gain a deeper understanding behind consumer actions the moment it happens.

Verified Purchase Data: Analyze shopper data on its own, or alongside responses from a survey or group of surveys to add behavioral context. Target surveys to validated shoppers and brand purchasers. Survey Solutions: Best in class programming services and support.

Quantitative: Access our specialty panels to fill more niche audiences.

Qualitative: Utilize our qualitative engagements, such as IHUT, IDI, Online focus groups, and more.

### Marketing Solutions





Annual GMV Driven for Top Retailers & Brands



#### With Solutions For



#### E-Commerce Marketers Grow Sales & Acquire

New Customers



#### Subscription Marketers Generate Trials &



Lead Generation Marketers Build Lists & **Grow Prospects** 



**Retain Subscribers** 



App Marketers Drive installs & increase usage



Shopper Marketers Drive In-Store Purchases

## Powered by The Consumer



#### Primary Audience is Female

**79%** of our Consumers are **Chief Decision Maker** in their household

**\$90k** Average Household Income

25 - 54 years old

Verified network of **120 million shoppers** with a proven spending history

High propensity to **repeat spend** into the future

Naturally inclined to **try new brands** and products

## Powered By The Consumer

We utilize our 1st party data to target and deliver omni-channel solutions focused on measurable engagement



## How it Works

Consumers earn points through activity and engagement while Prodege monetizes each touch point.





For more information, <u>please</u> visit **prodege.com**.

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